

# Stop doing grunt work

Key to efficiently executing multiple certification efforts

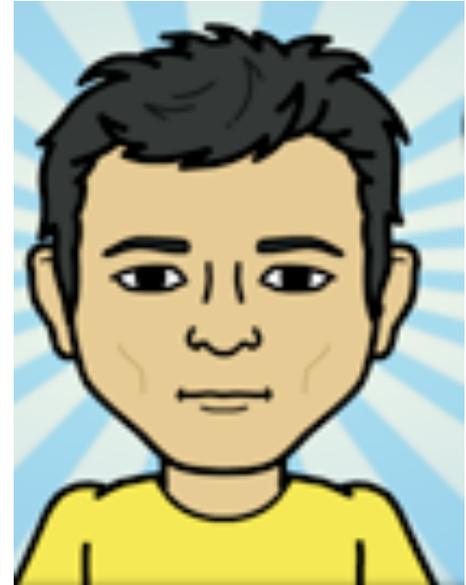
Ashit Vora, ICMC 2017



**Acumen Security**

# About Me

- Co-Founder and Lab Director @ Acumen Security
- 13 years certification and security experience
- Led Cisco's FIPS and CC certification teams



# Overview

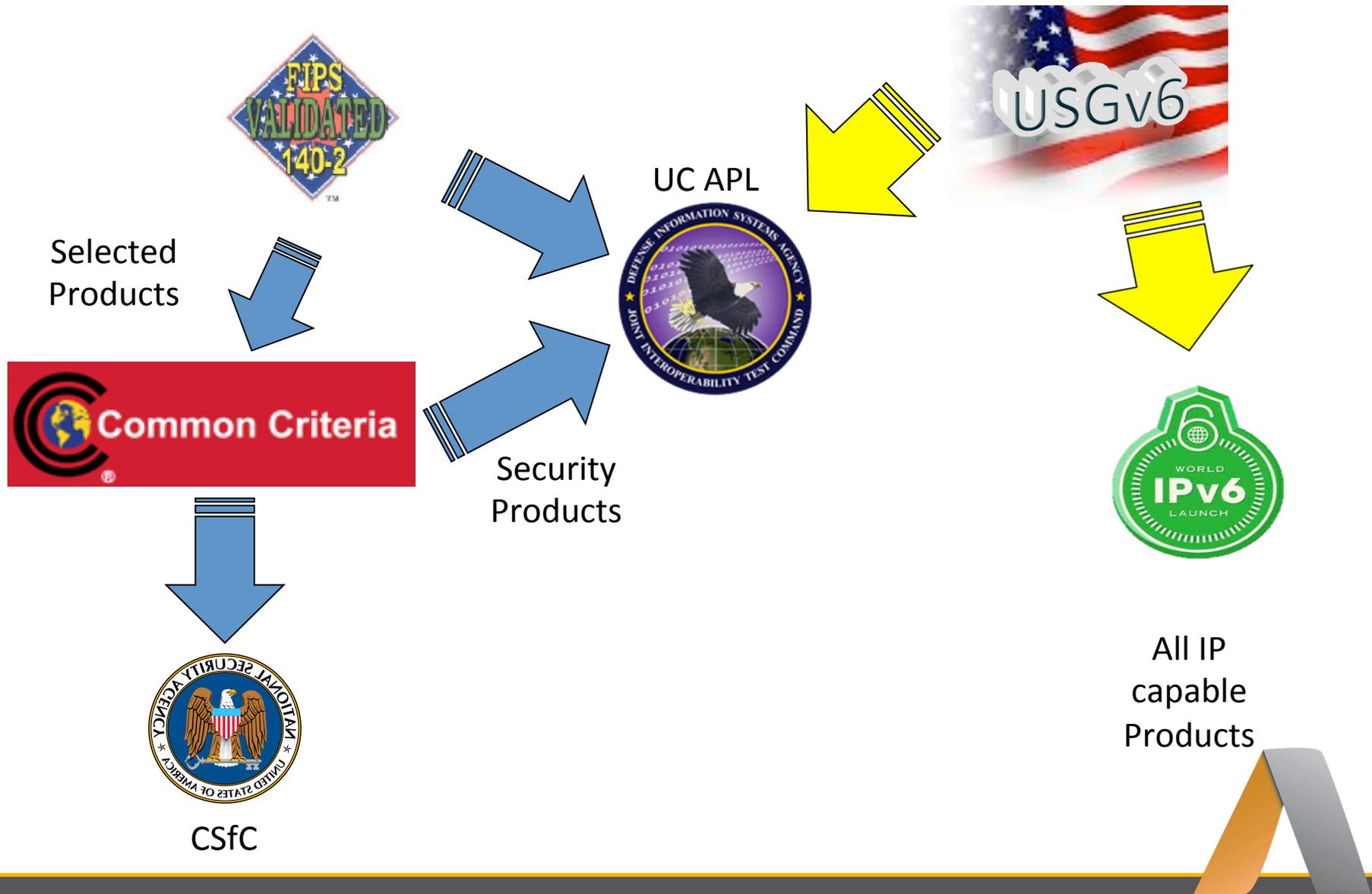
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- Why align certification efforts?
  - Interdependency of certifications
- Challenges
- Efficiencies Gained
- How to successfully align certification efforts?
- Common pitfalls
- Key Takeaways



Why align?

# Interdependencies of Certifications



# Why align certification efforts?

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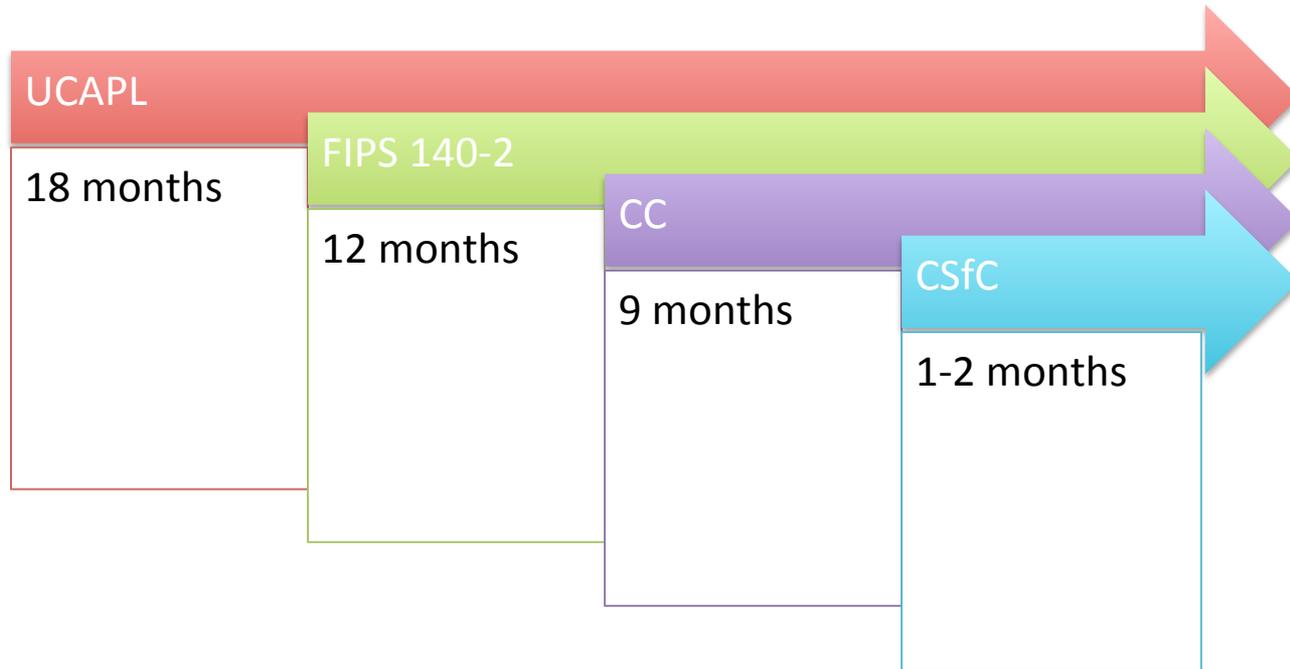
- Market dynamics and market needs
- Efficiencies
- To escape the cycle of continuous, never ending certification efforts
- You want to have a life!



# Challenges to alignment nirvana

It is not all doom and gloom, I promise

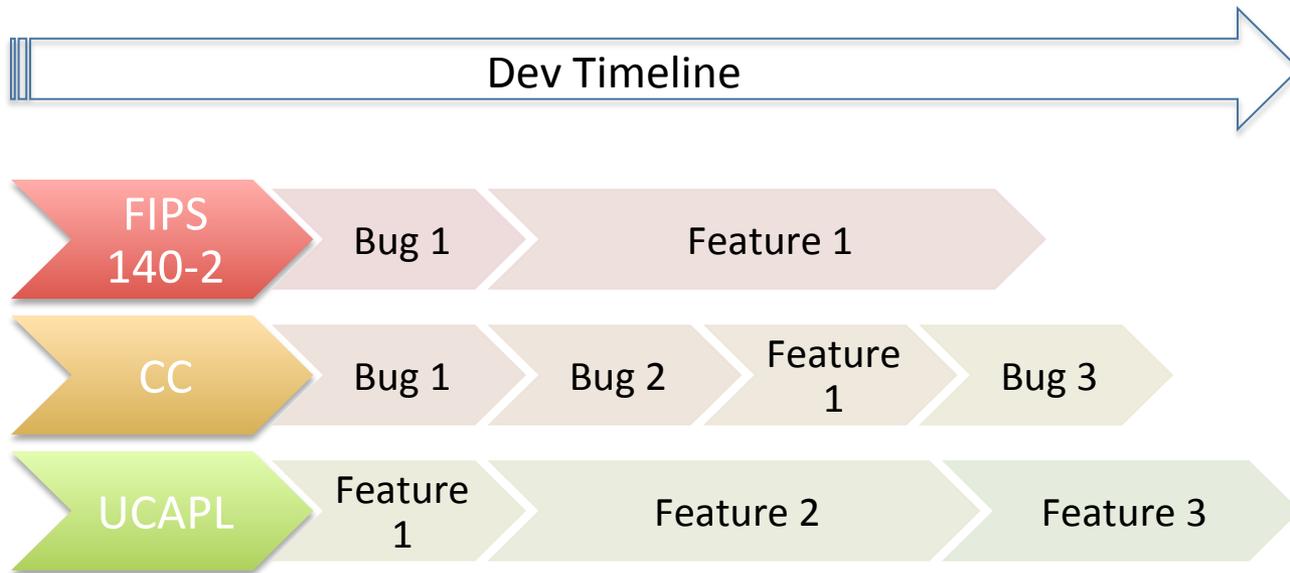
# Varying Certification Timelines\*



\* Your mileage might vary!



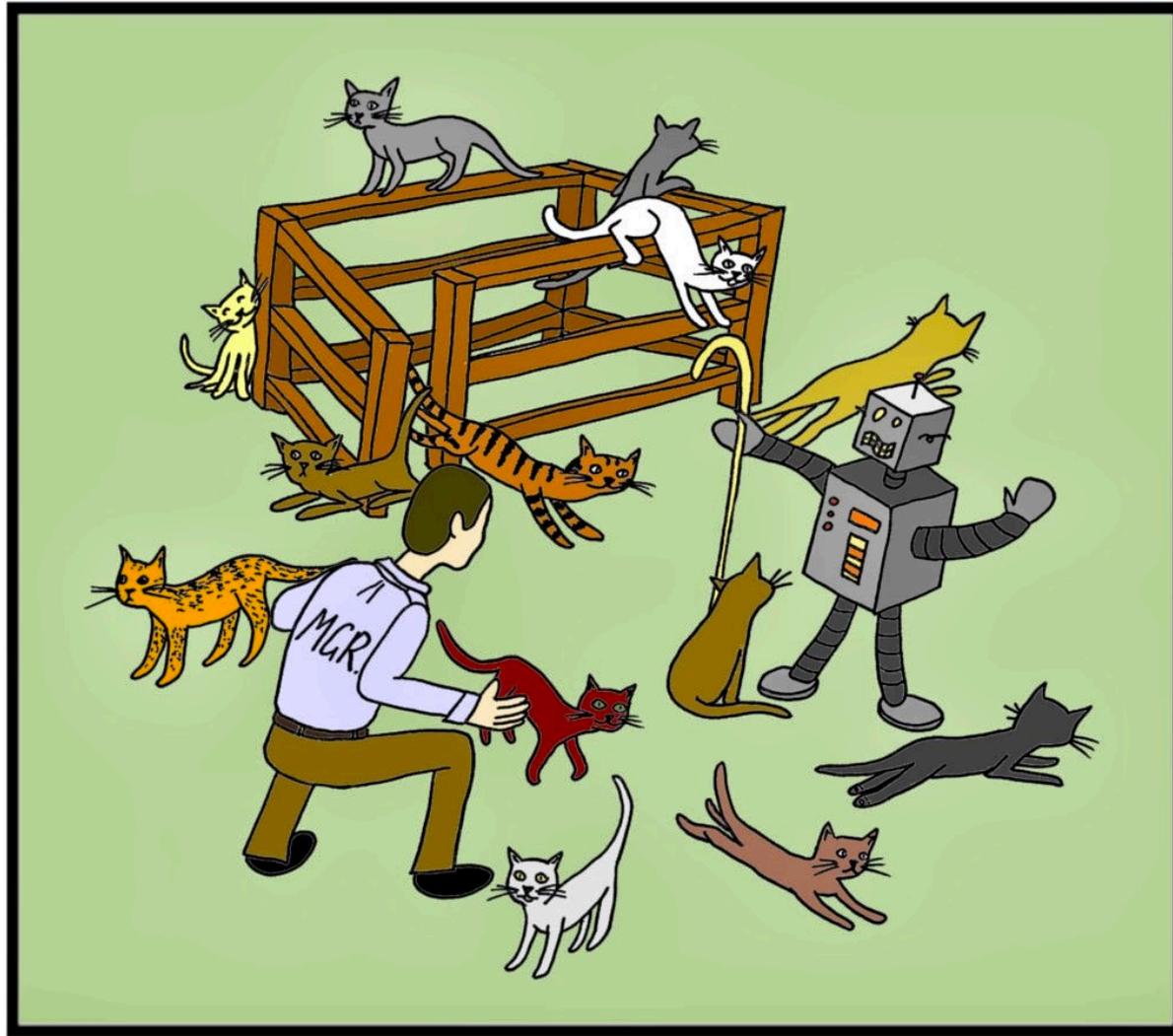
# Varying feature development timelines



# Budget considerations



# Managing multiple teams

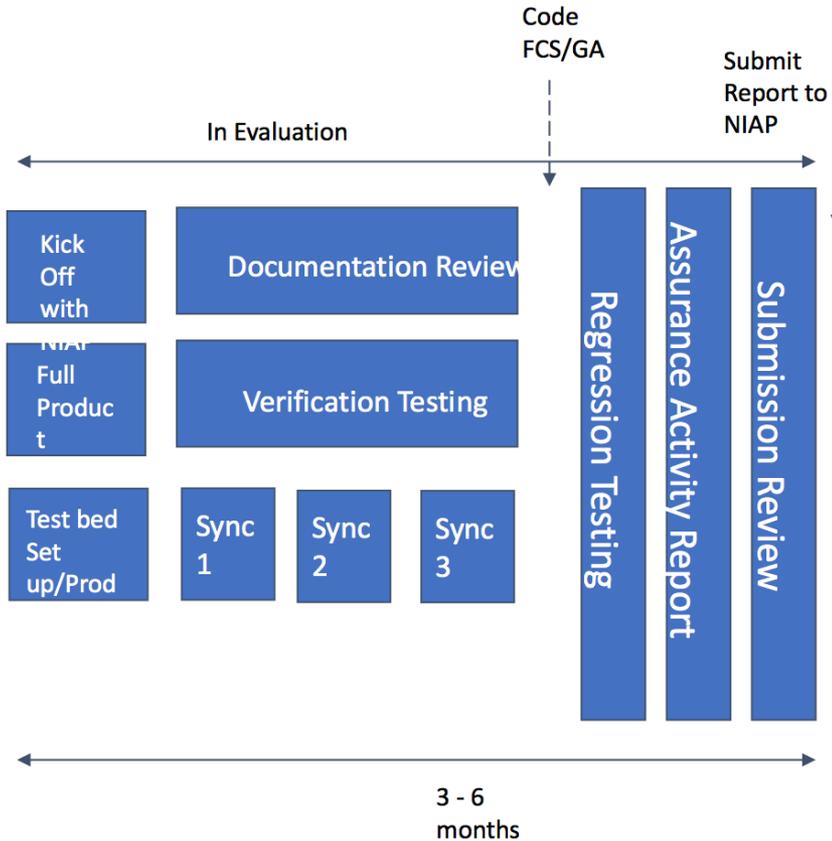


Is it worth the effort?

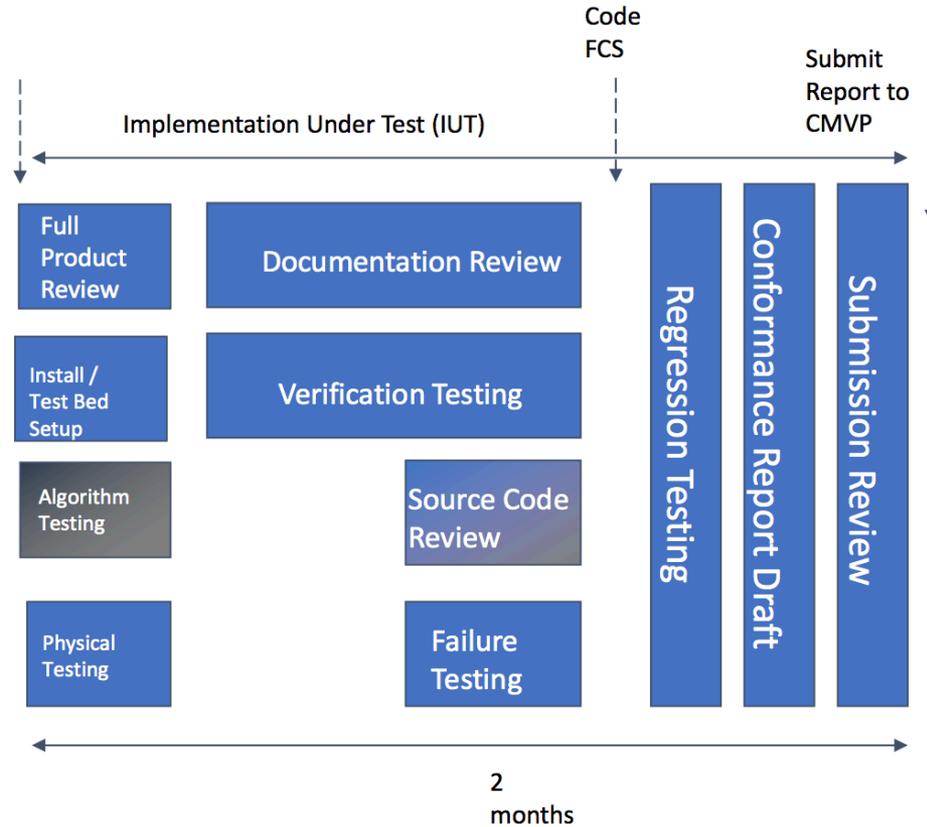
YES!

# FIPS v/s CC timelines

## Common Criteria

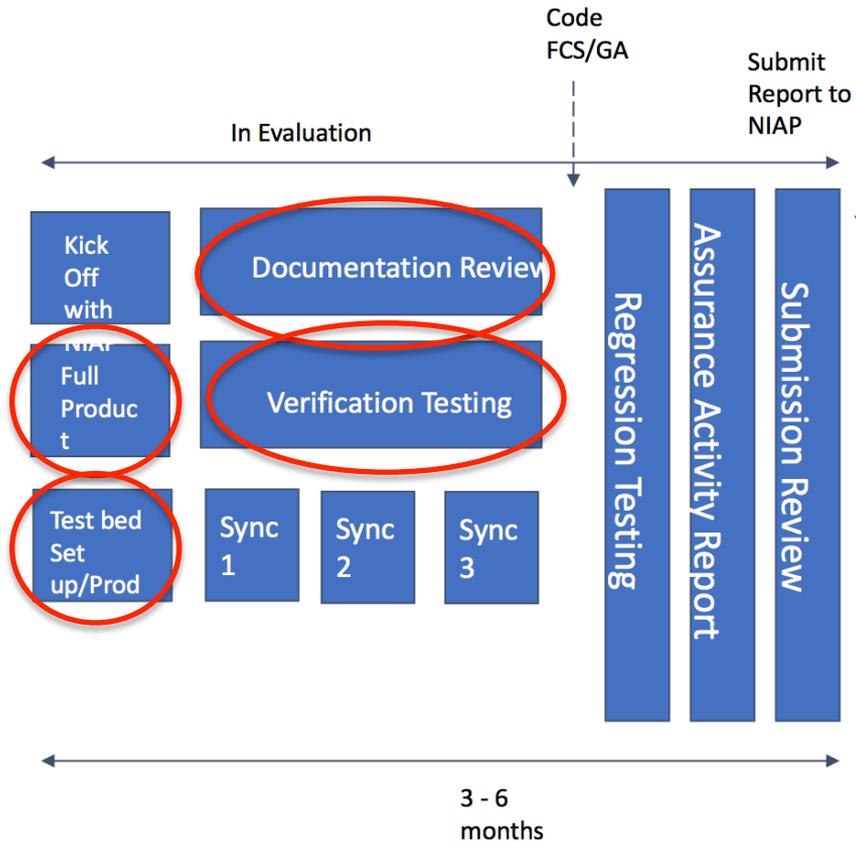


## FIPS 140-2

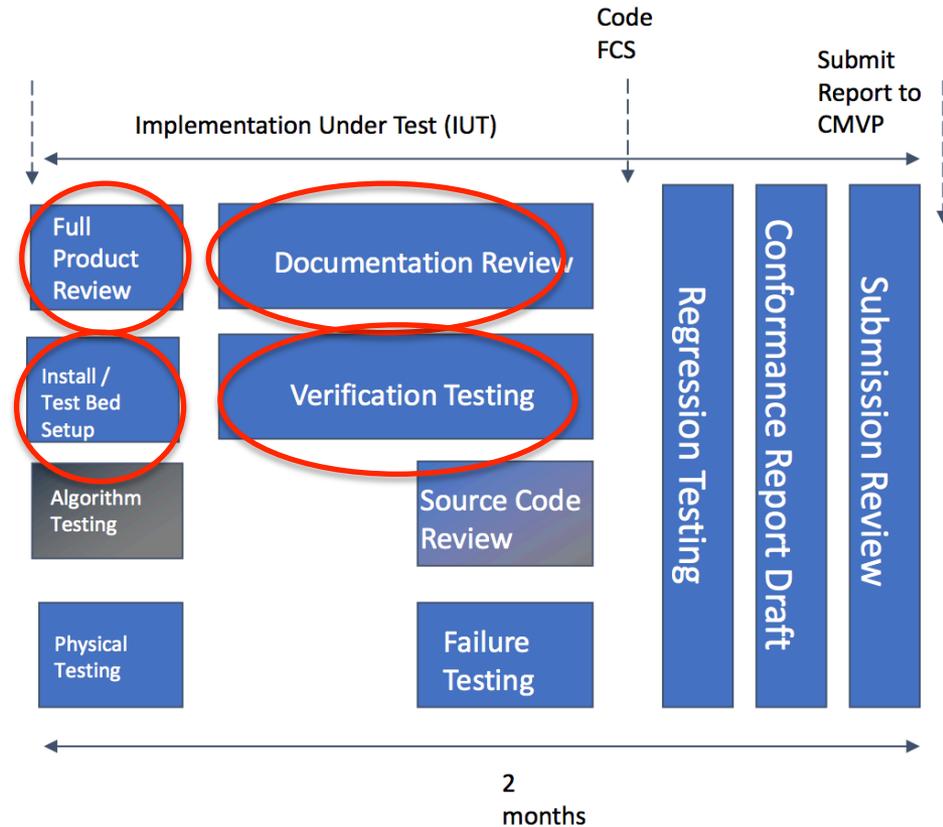


# Holy Repetition Batman!

## Common Criteria



## FIPS 140-2



# Examples of efficiencies – FIPS/

## CC

- Entropy assessment
- Product set-up/configuration
- Crypto related requirements
- Ensuring the strictest interpretation of requirements are being considered
- Functional testing -> majority of FIPS positive testing is covered by NDcPP testing

There is about 20-25% efficiencies to be gained by running FIPS and CC in parallel



# Okay, I am sold on the idea!

How do I go about aligning my certification efforts?

# How to...

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- Gather certification requirements
- Perform gap analysis for each certifications that need to be pursued
  - Extra points for combining gap analysis meetings
- Identify which certification efforts you can tackle at one go
  - Function of gaps to be fixed, resources availability and budget
- Use a GA/FCS as your central pole when creating certification plan
  - This makes normalizing certification timelines across validation efforts simpler
- Work with a lab that has the personnel and skills to run parallel certification efforts
- Drink copious amounts of coffee or beverage of choice!



# Common Pitfalls

Danger ahead!

# Where things can go awry?

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- Over ambitious!
- Resource availability
- One certification effort dragging down the overall certification ship
- Requirements creep
- Labs having different teams running different programs
- Lack of alignment/buy-in from product teams



# Key Takeaways

# Parting thoughts...

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- With planning, right team and right external partners it is possible to leverage efficiencies across multiple certification efforts
- Start small and then build on success and experience
- Aligning FIPS and CC (PP/cPP based evaluations) is a good starting point
- Ensure your product team buys into this idea
- Ensure your lab looks at this as a single certification effort
- Be ready to change plans and have contingencies in place



# Questions?

Thank you!



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